

Public Private Partnership Asia 2009

Government-Industry Meet on Public Value Creation through Private Partnerships

Wednesday & Thursday, 19th – 20th August, 2009
Meritus Mandarin Hotel, Singapore

Enjoy an early bird discount when you register by 10th July 2009!



Benefit from the Knowledge and Experience of our Eminent Speaker Panel

Peter Hicks, General Manager Infrastructure, **LEIGHTON CONTRACTORS, AUSTRALIA**

David Ehrhardt, Chief Executive, **CASTALIA LIMITED, UNITED STATES**

Anouj Mehta, Senior Infrastructure Finance Specialist, South Asia Department, **ASIAN DEVELOPMENT BANK, INDIA**

Leo Zhang, General Manager, **SHANGHAI JUMBO CONSULTING CO.**

Ed Doherty, Director, **GAMMON CAPITAL**

Sharad Somani, Executive Director, **KPMG**

Gary Winfield, Senior Vice President, Asia Infrastructure Practice, **MARSH SINGAPORE**

William Streeter, Managing Director & Head of Global Infrastructure & Project Finance Asia Pacific, **FITCH RATINGS**

Nick Crawley, Managing Director, **NAVIGATOR PROJECT FINANCE, AUSTRALIA**

Anthony Philips, Investment Director, Asia, **JOHN LAING**

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AGENDA

Day 1 – Wednesday, 19th August 2009

8.30 **Registration and Coffee**

9.00 **Networking Session**

Get to know your peers right from the start in this relaxed and informal networking session. Bring your business cards!

THE NEW PARADIGM SHIFT, DIRECTION SETTING AND RISK AVERSION IN PPP VALUE CREATION

9.15 **Financial Meltdown, Fiscal Stimulus and Its Impacts to PPP Investors and Project Sponsors**



- Does the PPP route still make sense amidst the financial turmoil
- Should expectations be different and what can investors expect
- How is infrastructure poised to deal with the fall of the financial market
- How are PPP fairing in Europe

Sharad Somani | Executive Director
KPMG

10.15 **Morning Networking Coffee Break**

10.45 **Enhancing the PPP Model in Asia – Evolving to Suit a New Reality**



- The role of PPPs in economic recovery and international competitiveness
- Identification, evaluation and prioritization of suitable PPP projects
- A new approach to enable the return of equity and debt to the PPP
- The upcoming trends for PPP models in Asia

Peter Hicks | General Manager Infrastructure
LEIGHTON CONTRACTORS, AUSTRALIA

11.45 **Delivering the Best Outcome for Local Government Infrastructure through PPP**



- Can PPPs deliver value for money for local governments?
- How can local government tap into the expertise developed in PPP?
- Reducing the costs to local government of accessing external PPP expertise
- Overcoming the obstacles to local governments adopting the PPP model
- Portfolio management and risk allocation in individual projects
- Contract management and financing issues

David Ehrhardt | Chief Executive
CASTALIA LIMITED, UNITED STATES

12.45 **Lunch & Networking Break**

PROJECT FINANCING AND ALTERNATIVE FUNDING MODELS FOR PPPs

2.15 **PPP & Infrastructure Finance: Key Issues in Financing a Deal**

- In depth look at the loan and funding agreement
- Credit enhancement devices
- Multi-source finance
- Basic project documentation and financing documentation
- Ensure bankability – lender issues & protection, delayed payment scheme etc
- Project financing and insurance

(Sponsored Session)

3.15 **Exploring Alternative Innovative Financing Structures for PPP Projects**



- Exploring Alternative Innovative Financing Structures for PPP Projects
- Examining the alternative funding options in times of tight liquidity
- A critical analysis of supported debt modeling
- How does it differ from the traditional PPP funding model?
- What are the challenges the model creates?
- Evolving the model to enhance its appeal to the private sector
- Why it is essential to find an alternative way to fund PPPs in the current environment?
- What are the likely models that will be utilized in the short term until the global credit market recovers?

William Streeter | Managing Director & Head of Global Infrastructure & Project Finance Asia Pacific, **FITCH RATINGS**

4.15 **Afternoon Networking Coffee Break**

4.45 **PANEL DISCUSSION:**
Economic Resuscitation, Public Works Programs and Risk Sharing – Examine the Current Landscape of Infrastructure, Power/Energy, Urban Development Projects and the Future of PPP Model in Asia

Panelist

Anouj Mehta | Senior Infrastructure Finance Specialist, South Asia Department
ASIAN DEVELOPMENT BANK, INDIA

Leo Zhang | General Manager
SHANGHAI JUMBO CONSULTING CO.

Peter Hicks | General Manager Infrastructure
LEIGHTON CONTRACTORS, AUSTRALIA

David Ehrhardt | Chief Executive
CASTALIA LIMITED, UNITED STATES

5.30 **End of Day One**

AGENDA

Day 2 – Thursday, 20th August 2009

8.30 Registration and Coffee

HONE YOUR PPP INVESTMENT RADAR: OPPORTUNITIES AND CHALLENGES IN PPP ASIA

9.00 INTERNATIONAL CASE STUDIES:
Drivers, Challenges and Lessons Learned



INDIA Pipeline, Pricing & Visibility to Cash Flows: Where are the Best Opportunities in India Infrastructure?

Anouj Mehta | Senior Infrastructure Finance Specialist, South Asia Department
ASIAN DEVELOPMENT BANK, INDIA

10.00 Morning Networking Coffee Break

10.30 CHINA
Infrastructure PPP in China: Status quo & Trends



- Why China introduces PPP into infrastructure sectors?
- What are lessons learned and results achieved in China's PPP practice?
- Which infrastructures lie opportunities & risks for private investor?
- What governmental regulation should be rebuilt to implement successful PPP in China?

Leo Zhang | General Manager
SHANGHAI JUMBO CONSULTING CO.

KEY CONSIDERATIONS FOR PPP STAKEHOLDERS

11.30 Risk Sharing and Risk Transfer Management in Current Market Condition



- Analyzing, mitigating and allocating and project risks
- Impact of political risks on PPP opportunities in Asia
- Risk management through legal documentation
- Post contract risk issues

Gary Winfield | Senior Vice President
Asia Infrastructure Practice
MARSH SINGAPORE

12.30 Lunch & Networking Break

2.00 Prioritizing PPP Projects – How do you Choose Most Promising PPP Projects and Its Evaluation Criteria



- Companies traditionally cannot afford to go ahead with all PPP projects. How do they choose projects to accept?
- Guidelines for selecting the most promising PPP projects
- Identifying profitable sectors and types of projects in today's market
- What are the factors to consider to ensure the right partner is selected to undertake the projects?
- Evaluation criteria

Anthony Philips | Investment Director, Asia
JOHN LAING

3.00 Key Focus Towards Workable Structures in Managing Rights of Parties and Bankability of Projects



- Knowing effective contract structures to support long term public-private relationship
- Strategies to meet diverse stakeholders' needs
- Internal and external factors that test relationships
- Preparation of the PFI team
- PPP/PFI exit options
- Ensuring bankability – key lender issues and protection

Ed Doherty | Director
GAMMON CAPITAL

4.00 Afternoon Networking Coffee Break

4.30 Constructing Financial Model for PPP / PFI Project



- Principles of good design and how to achieve efficiency and financial benefits
- Post financial close modeling of PPP / PFI projects
- Model auditing – latest developments and key tips in ensuring model correctness
- Modeling credit risk and portfolio analysis of PPP / PFI models
- Financial modeling and risk analysis

Nick Crawley | Managing Director
NAVIGATOR PROJECT FINANCE, AUSTRALIA

5.30 End of Day Two

Who Should Attend

Contractors, Developers, Financiers, Advisors, Consultants, Legal Professionals, Government Agencies, Representatives and Regulators involved with:

- Public Private Partnerships / Private Finance Initiative
- Banking and Finance
- Infrastructure
- Construction
- Urban Development
- Project Finance
- Debt Markets
- Equity
- Structured Finance
- Structured Credit



